

Norman H. Barnes

(- 31 Dec 1951)

Barnes, Norman H. On Monday, December 31, 1951 at Sibley Hospital, Norman H. Barnes of 4722 5th street n.w., beloved husband of Hilda S. Barnes, father of Mrs. Alvin C. Warren of Portland, Ore.; son of Charles F. and the late Priscilla White Barnes. He also is survived by 3 grandchild. Services at the S.H. Hines Co. Funeral Home, 2901 14th street n.w. on Thursday, January 3 at 10 a.m. Interment Congressional Cemetery. Please omit flowers. Contributions to Washington Heart Assn. will be appreciated.

The Evening Star, January 1, 1952, p. A-14

Norman H. Barnes, 55, Pepco Sales Chief and Lifelong D.C. Resident

Norman H. Barnes, 55, sales manager for the Potomac Electric Power Co., died yesterday of a heart ailment at Sibley Memorial Hospital.

Mr. Barnes a lifelong Washington resident, lived at 4722 Fifth street N.W., at the time of his death.

Sales manager of Pepco for a number of years, Mr. Barnes had been associated with the utility company for 34 years. Most of his career there had been in a supervisory capacity.

Mr. Barnes was much sought after as a speaker in electrical trade circles. He was responsible for highly regarded sales training methods and courses.

A graduate of McKinley Technical High School, he also attended the Bliss Electrical School and Southeastern University.

He was one of the founders as well as director of the course in salesmanship at Southeastern University. He was also a director of the Electric Institute of Washington and formerly was secretary of its predecessor organization, The Electric League.

Mr. Barnes was active in numerous community and civic organizations here and in 1950 headed the membership drive of the Central YMCA. He was prominent in activities of the Optimist Club and was a past president of the Sales Executive's Club of Washington.

A veteran of World War I, Mr. Barnes was past commander of Pepco Post No. 43, American Legion.

He is survived by his widow, Mrs. Hilda Barnes, his father, Charles Barnes of 1337 A street N.E., a daughter, Mrs. Barbara Warren, of Portland, Oreg., and three grandchildren.

Funeral services will be held at 10 a.m. Thursday at the S.H. Hines Funeral Home, 2901 Fourteenth street N.W. Burial will be in Congressional Cemetery.

The Washington Post, January 2, 1952, p. D2

N.H. Barnes, Pepco Sales Manager, Dies

Norman H. Barnes, 55, sales manager for Potomac Electric Power Co. and a lifelong Washington resident, died yesterday of a heart ailment at Sibley Memorial Hospital. He lived at 4722 5th st. nw.

Mr. Barnes was associated with the District utility company for 35 years, most of that period in a supervisory capacity.

A graduate of McKinley Technical High School, he also attended Bliss Electrical School and Southeastern University.

He was one of the founders as well as director of the course in salesmanship at Southeastern University, and was known as a popular speaker in electrical trade groups.

Mr. Barnes was also a director of the electrical Institute of Washington and had been secretary of its predecessor group, the Electric League.

In 1950 he was chairman of the Central YMCA membership drive. He was active in the Optimist Club, and was a past president of the Sales Executive Club of Washington. He served in World War I.

He leaves his wife, Mrs. Hilda Barnes of the 5th st. address; his father, Charles Barnes, of 1337 A st. ne.; a daughter, Mrs. Barbara Warren, Portland, Oreg., and three grandchildren.

Funeral services will be held at 10 a.m. Thursday at Hines funeral home, 2901 14th st. nw., with burial in Congressional Cemetery. Mr. Barnes' family asks that contributions be made to the Heart fund in place of flowers.